Field 216 – Business, Marketing, and Computer Education Alignment of Test Framework Objectives with State and National Standards

Illinois Licensure Testing System Framework Objectives for Business, Marketing, and Computer Education	State Board of Education Rules-Title 23 of the Illinois Administrative Code – 27.410	National Business Education Association National Standards for Business Education	
Subarea I: Management, Law, and Ethics			
0001 Understand fundamental theories, functions, and procedures of business management.	f.1–2	Management I–IV, VIII–IX	
0002 Understand basic principles of business law and issues related to business ethics.	f.1–2	Management V, Business Law I–VII	
Subarea II: Accounting and Quantitative Analysis			
0003 Understand accounting principles, the accounting cycle, and financial statements.	d.1–2	Accounting II–VII	
0004 Understand procedures for determining the value of assets, liabilities, and owner's equity according to generally accepted accounting principles.	d.1–2	Accounting III	
0005 Understand basic techniques of quantitative analysis in business situations.	d.1–2	Accounting III	
Subarea III: Economics, International Business, and Finance			
0006 Understand fundamental principles of economics, basic economic concepts, and the operation of the U.S. and other economies.	e.1–2	Economics I–VII, IX	
0007 Understand principles and practices in international business.	e.1–2, f.1	Economics VIII, International Business I–VIII, Management XII	
0008 Understand principles and practices of business and personal finance.	e.1–2	Business Law IX–X, Personal Finance I–VIII, Management X	
Subarea IV: Marketing, Communication, and Entrepreneurship			
0009 Understand the principles of marketing, procedures for making marketing decisions, and the selling process.	f.1–2	Marketing I–VI	

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0010 Understand communication and human relations skills.	g.1–2, i.2	Communication I-IV	
011 Understand principles and procedures related to entrepreneurship.	f.2	Entrepreneurship I-IX	
Subarea V: Career Development, Instruction, and Reading			
012 understand business careers and career development.	a.1–2, b.1–2	Career Development I–VI, Accounting I, Information Technology XVIII	
013 Understand how to plan, deliver, and evaluate instruction based upon knowledge of subject matter in the content area of business, marketing, and computer education.	a.1–2, b.1–2, h.2		
014 Understand the process of reading and apply knowledge of strategies for promoting students' reading development in the content area of business, marketing, and computer education.	c.1–2		
Subarea VI: Computer Education			
015 Understand basic computer technology principles, terminology, and keyboarding applications.	h.1–2	Information Technology I–IV	
016 Understand principles and procedures related to computer software, programming, and information management.	h.2, i.1–2	Information Technology V–XI	
017 Understand principles and procedures related to computer networks and the Internet and the maintenance, security, ethics, and integrity of technology systems.	i.1–2	Information Technology XII–XVII	

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